

5 LOW-COST FRANCHISES THAT MAKE \$1MILLION +



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Tariq Johnson

5 LOW-COST FRANCHISES THAT MAKE \$1MILLION +

Discover five accessible franchise ventures that have proven to generate over \$1 million in annual sales, offering you a path to business ownership grounded in proven strategies and real success stories.

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Disclosures *

*The data presented here is sourced from the latest Franchise Disclosure Document (FDD) available for each franchise. Please consult Item 19 of the most recent FDD for further details. It's important to note that this information could have been updated since its initial publication. We strongly advise you to confirm all fees, investment requirements, and specific franchise offers directly with the franchisor before making any investment decisions.

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Understanding the Franchise Model

Franchising offers an appealing blend of business independence and support, ideal for entrepreneurs seeking a proven roadmap.

By aligning with established brands, franchisees tap into successful systems, benefiting from brand recognition, marketing strategies, and operational support.

This model reduces startup risks and provides a structured path to business ownership, making it an attractive option for those looking to invest in their future with a support network in place.

The Success Behind Franchising: Key Statistics

Franchising's success is underscored by robust statistics: with over 4,000 franchise brands and 750,000 franchise businesses, it's a testament to the model's viability.

Franchises contribute significantly to the economy, with a notable portion achieving sales exceeding \$1 million annually. This success rate highlights franchising as a compelling avenue for aspiring business owners, offering a spectrum of opportunities across various industries and investment levels.

Overview:

Budget Blinds emerges as a standout opportunity for entrepreneurs seeking to enter the home decor and improvement industry. Specializing in custom window coverings, Budget Blinds offers a diverse range of products that cater to the aesthetic and functional needs of homeowners. With an initial investment that is competitive within the franchise market, Budget Blinds positions itself as a lucrative venture for aspiring business owners focused on long-term growth and customer satisfaction.

**Information below was taken from FDD issued April 11, 2025*

Investment Overview:

Initial investment: \$100,500 – \$211,500

The investment required to start a Budget Blinds franchise is designed to be within reach for a broad spectrum of entrepreneurs. This investment covers the franchise fee, initial inventory, marketing, and other startup costs. It's structured to ensure that franchisees have a strong foundation to begin their entrepreneurial journey in the home improvement sector.

Average Annual Sales:

1 territory has average annual sales of \$853,650. *

2 territories have average annual sales of over \$1.2M. *

A compelling aspect of the Budget Blinds franchise opportunity is its proven track record of high sales performance. With reports of average annual sales nearing \$1 million, franchisees have a clear indication of the brand's potential for generating significant revenue. This level of sales performance not only underscores the brand's market demand but also highlights the efficiency of its business model.

Franchise Empire and Size:

Budget Blinds boasts a considerable legacy in the home improvement industry, marked by continuous growth and a substantial franchise network. This history is a testament to the brand's stability and the effectiveness of its business model. The size of the franchise network further contributes to the brand's strength, offering new franchisees the benefits of a well-established brand name and customer base.

Conclusion:

Budget Blinds stands as a premier franchise opportunity that combines the appeal of a robust home improvement market with a proven business model. The investment required is positioned to be accessible, with the promise of high returns evidenced by impressive average annual sales figures. The franchise's legacy and the success stories of its franchisees further validate its reputation as a pathway to entrepreneurial success. For those looking to make a mark in the home decor industry, Budget Blinds offers a clear window to achieving substantial business growth and financial success.



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Overview:

Five Star Bath Solutions represents a premier opportunity in the home renovation industry, specifically focusing on bathroom renovations. This franchise offers entrepreneurs a path to significant earnings through a business model that emphasizes efficiency, quality service, and customer satisfaction. With an initial investment range that offers flexibility to franchisees, Five Star Bath Solutions positions itself as an accessible entry point into the lucrative world of home improvement.

**Information below was taken from FDD issued April 30, 2025*

Investment Range:

Initial Investment: 1 Location: \$125,500 – \$271,500
2 Locations: \$190,500 – \$373,000

** with additional multiple location fees*

This investment range is designed to accommodate a wide array of investors, from those new to franchising to seasoned entrepreneurs looking to expand their portfolios. The costs cover franchise fees, equipment, initial marketing, and other startup expenses, ensuring that franchisees are well-equipped to begin operations.

Proven Operations:

Operational Blueprint: Five Star Bath Solutions provides a comprehensive operational blueprint to its franchisees. This includes detailed training, marketing strategies, operational systems, and ongoing support.

The advantage here is the reduction of the trial-and-error phase that many new business owners face. By following a proven model, franchisees can focus on growth and service delivery from day one, significantly increasing the likelihood of success.

Impressive Earnings:

- 1 location averages annual revenue of \$847,709.
- 4 locations average annual revenue of up to \$1.7 million.

One of the most compelling aspects of the Five Star Bath Solutions franchise is the potential for impressive earnings. The franchise model is designed for scalability, allowing franchise owners to increase their income significantly by acquiring additional territories. An average annual earning of \$1.4 million for franchisees operating in two territories showcases the substantial financial rewards that diligent and savvy business practices can yield.

Conclusion:

Five Star Bath Solutions offers a compelling franchise opportunity for those interested in entering the home renovation market. With a reasonable initial investment range, access to a proven operational blueprint, and the potential for significant earnings, it stands out as an attractive option for entrepreneurs. This franchise is particularly appealing to individuals looking to make a rapid and impactful entry into the renovation industry, leveraging the support and systems of an established brand to achieve rapid returns and scalable success.



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Overview:

The Brothers That Just Do Gutters franchise represents a specialized opportunity within the home services industry, focusing on gutter installation and maintenance. This niche market offers substantial growth potential for entrepreneurs keen on delivering high-quality, essential services to homeowners. With a manageable initial investment and a business model designed for profitability, this franchise stands out for its strategic approach to a specific yet crucial aspect of home improvement.

**Information below was taken from FDD issued April 18, 2025*

Initial Investment:

Startup Costs: \$143,750 - \$217,000

The initial investment range for The Brothers That Just Do Gutters franchise is strategically set to make entry possible for entrepreneurs with varying financial backgrounds. This investment encompasses franchise fees, equipment, training, and marketing startup packages, equipping franchisees with all necessary tools and resources to launch their business successfully.

Strong Revenue:

Annual Sales Performance: \$1.2 million average*

Demonstrating a robust revenue model, The Brothers That Just Do Gutters franchise boasts an impressive average annual sales figure of \$1.2 million. This statistic not only highlights the high demand for gutter services but also reflects the franchise's effective marketing and service delivery strategies. Such strong sales figures reassure potential franchisees of the brand's profitability and market presence.



A Model of Recurring Revenue and Upfront Gains:

Sustainable Business Model: The franchise model emphasizes a balance between recurring revenue from regular maintenance services and upfront gains through new installations and large projects. This approach provides a stable income flow while allowing for significant income spikes, ensuring financial stability and growth potential for franchisees.

The recurring revenue model is particularly attractive in the home services industry, where consistent quality and reliability can build a loyal customer base. This strategy, coupled with the potential for high-value projects, creates a comprehensive business model that maximizes earnings and minimizes income fluctuation.

Conclusion:

The Brothers That Just Do Gutters franchise offers a promising avenue for entrepreneurs interested in the home services sector. With a focus on gutter services, the franchise meets a vital need in the market, supported by a compelling financial model that promises both stability and high earning potential. The initial investment is designed to be accessible, and the strong average annual sales indicate a lucrative business opportunity.

This franchise is particularly suited for individuals looking to enter a niche market with a proven track record of success, leveraging the brand's reputation for precision and quality to build a profitable empire.



Overview:

Superior Fence and Rail displays a promise of high returns, supported by a business model that has been refined over years of operational experience. The company's journey from a standalone operation to a franchising model is a testament to its success and scalability.

**Information below was taken from FDD issued January 27th, 2025*

Start-Up Costs:

Investment Range: \$133,500 - \$275,300

The initial investment required to launch a Superior Fence and Rail franchise is designed to be inclusive, enabling a wide range of investors to participate. This investment covers the franchise fee, equipment, initial stock, and marketing efforts needed to establish the franchisee's presence in the market. Such a structured financial entry point facilitates a smoother transition into business ownership for new entrepreneurs.

Growth and Earnings:

Annual Sales Performance: The average of combined multi-territory and single territory franchisees is \$2.6M. *

Superior Fence and Rail franchisees benefit from a business model that has consistently demonstrated remarkable growth and earnings potential. The brand's focus on quality, customer service, and efficient operations has enabled franchisees to achieve notable financial success, with many surpassing industry averages in revenue. This growth potential is a key draw for potential franchisees, promising not just a business venture but a pathway to financial prosperity.

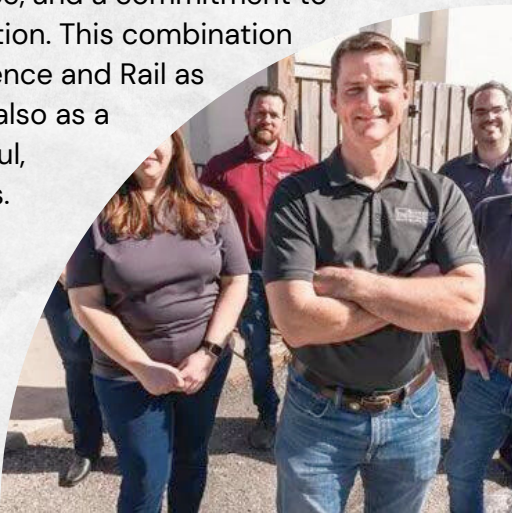
The Impact of Experience:

- **16 Years of Pre-Franchising Experience:** Before franchising, Superior Fence and Rail honed its business model over 16 years, ensuring a tested and successful approach to the fencing industry.

This extensive experience prior to franchising imbues the brand with a depth of industry knowledge and operational efficiency that is rare. The lessons learned and strategies developed over these years have been distilled into a franchising model that minimizes risk and maximizes success for new franchise owners. This history of operational excellence serves as a solid foundation for franchisees, offering reassurance of the brand's resilience and adaptability.

Conclusion:

Superior Fence and Rail offers a compelling franchise opportunity that marries low initial investment with high growth potential, ideal for entrepreneurs eager to make their mark in the home improvement industry. The franchise distinguishes itself through a combination of significant earnings potential, a robust business model backed by years of operational experience, and a commitment to quality and customer satisfaction. This combination not only positions Superior Fence and Rail as an attractive investment but also as a partner in building a successful, boundary-expanding business.



Overview:

CertaPro Painters offers an enticing franchise opportunity within the residential and commercial painting industry, appealing to entrepreneurs who are ready to invest in a business with a strong track record of growth and a supportive community network. Known for its commitment to quality and customer satisfaction, CertaPro Painters has established itself as a leader in a competitive market. The franchise's higher initial investment is matched by its potential for high returns, making it a viable option for serious investors looking to make a significant impact.

**Information below was taken from FDD issued March 25th, 2025*

Initial Investment:

Initial Investment:

Using Subcontractors: \$171,000 – \$246,000

Using Employees: 203,250 – \$320,500

This investment range reflects the comprehensive support and robust start-up package provided by CertaPro Painters, including training, marketing, and operational tools necessary to establish and grow the business. The higher initial investment is indicative of the franchise's premium positioning in the market and its commitment to ensuring franchisees have all the resources they need to succeed from day one.

Growth Trajectory:

Annual Sales Performance: The average Year 1 for new franchisees is \$803,800, Year 2 average is \$458,858. In 2024, the average sales of all 292 franchisees was over \$2.1 million. There were 258 franchisees operating for more than 2 years, with average sales of \$2.3 million. *

The growth trajectory of CertaPro Painters is a key selling point for potential franchisees. This consistent upward trend in sales reflects not only the market demand for professional painting services but also the effectiveness of the franchise's business model and support systems. Prospective franchisees can look forward to joining a business that is not only established but also expanding, offering ample opportunity for personal and financial growth.

Conclusion:

CertaPro Painters presents a franchise opportunity that is as rewarding as it is challenging, ideal for entrepreneurs who are prepared to make a significant upfront investment in exchange for substantial support and the potential for high returns. The franchise's consistent sales growth, coupled with a strong community of successful owners, provides a solid foundation for new franchisees to build upon. By investing in a CertaPro Painters franchise, entrepreneurs are not just starting a business; they are joining a community committed to painting a picture of prosperity together.



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Overview:

The journey toward franchise ownership is a path filled with opportunities for growth, learning, and significant financial reward. As we conclude our exploration of top low-cost franchises with million-dollar potential, it's clear that franchising presents a compelling avenue for entrepreneurial success. Each franchise discussed offers a unique blend of support, brand recognition, and proven business models, designed to propel franchisees toward achieving their business goals.

The Franchise Journey:

A Viable Path to Success: We encourage potential franchisees to view franchising as a viable and lucrative path to business ownership. The stories of success, growth, and community within each franchise demonstrate the profound impact of taking this journey. With the right investment, commitment, and support, franchising can unlock doors to unparalleled success and satisfaction in your entrepreneurial endeavors.

How We Can Assist in Your Success:

Resources and Support: Understanding the challenges and opportunities of franchising is essential. We are here to offer an array of resources, support, and consultation services tailored to prospective franchisees. From selecting the right franchise to navigating the early stages of business development, our dedicated team is committed to assisting you every step of the way. Our goal is to ensure you are well-equipped with the knowledge, skills, and confidence needed to thrive in your franchise venture.

Check To See If There Are Any Of These Available Franchises In Your Area

The journey to franchise ownership starts with a single, decisive step. We invite you to book a consultation with our franchising experts to discuss your goals and interests. During this consultation, we'll also help you check the availability of these promising franchises in your area. This is your opportunity to ask questions, gather insights, and understand the franchising landscape better, all while taking a pivotal step toward realizing your business aspirations.

Conclusion:

Your potential franchise ownership is a gateway to achieving your dreams, ambitions, and a legacy of success. Whether your interest lies in the innovative approach of The Brothers That Just Do Gutters, the community engagement of CertaPro Painters, or the proven business models of Budget Blinds, Five Star Bath Solutions, and Superior Fence and Rail, your pathway to entrepreneurial success is illuminated. Take the bold step forward, engage with the wealth of support available to you, and commence the journey toward building a rewarding business that mirrors your personal and financial aspirations. The opportunity to see if your desired franchise is available in your area is just a consultation away—embrace it. Your franchise future is calling.

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