FRANCHISE EMPIRE

INSIDER OPPORTUNITY GUIDE

8 AI-PROOF FRANCHISES THAT ARE CRUSHING IT



PLEASE READ FIRST

Legal Disclosures

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Always verify directly with the franchisor. Any performance figures, earnings ranges, or unit-volume references are illustrative only. Past or projected performance is not a guarantee of future results, and individual results vary widely based on market, operator, and economic conditions.

Before making any franchise investment decision, you should obtain and review the complete, current FDD and consult with a qualified franchise attorney and accountant of your own choosing.

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WELCOME

AI Is Changing the Job Market

AI is now one of the top reasons U.S. companies give for cutting jobs. The hardest-hit roles are office jobs done on a computer, like writing code, entering data, answering customer questions and running numbers. AI can now do much of this work faster and for less money.

That is changing what a “safe” career looks like. Jobs that once felt secure are now at risk, and more people are asking a new question: What kind of work can’t be replaced?

Why Hands-On Businesses Are Built to Last

AI can’t rewire a panel, replace an air conditioner, fix a roof or build a fence. It can’t paint a house, power wash a building or care for an aging parent at home. These jobs need a real person to show up and do the work. That’s why hands-on services like repair, installation and in-home care are among the jobs least affected by AI.

The demand isn’t going anywhere, either. Homes get older and things break, no matter what the economy is doing. More seniors want to stay in their own homes as they age. Many of these businesses also earn repeat customers through maintenance plans and ongoing service, which means steadier income year after year.

The Success Behind Franchising: Key Statistics

You don’t have to start an AI-proof business from scratch. A franchise gives you a proven system, a known brand, and training and support from people who have already done it. That takes much of the guesswork out of going it alone.

Franchising is one of the biggest parts of the U.S. economy, and it keeps growing:

845,000

Franchise Locations

Franchise locations expected to be open in the U.S. in 2026, employing nearly 8.9 million people.

$920B+

Economic Output

Economic output franchising is expected to produce this year.

12,000+

New Franchises

Projected to open in 2026. Residential and commercial services are among the fastest-growing franchise industries.

Below are 8 franchise brands in four groups: repair, home improvement, cleaning and restoration, and senior care. Each one includes a short summary and key numbers from the brand’s 2026 Franchise Disclosure Document (FDD), the official document every franchisor must give to people thinking about buying in.

REPAIR SERVICES

#1

Mr. Electric

TOTAL INVESTMENT	AVG, 300K–500K POP	AVG, 500K–1M POP	AVG, 1M–5M POP
$160K–$357K	$1.41M	$1.53M	$2.60M

A Neighborly company that services, repairs and installs electrical systems for homes and businesses, including upgrades and remodels.

- 236 businesses at end of 2025
- 169 businesses in Item 19
- Highest: $13.3M gross sales
- Top 10% (1M–5M pop): $5.4M avg

MR. ELECTRIC

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

REPAIR SERVICES

#2

Aire Serv

TOTAL INVESTMENT	AVG GROSS SALES	MEDIAN GROSS SALES	TOP QUARTILE AVG
$114K–$272K	$1.56M	$945K	$4.09M

A Neighborly company that installs, maintains and repairs heating, air conditioning and indoor air quality systems for homes and businesses.

- 229 franchised businesses
- 172 businesses in Item 19
- Top 10% averaged $6.55M
- 21 net new outlets in 2025

AIRE SERV

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

REPAIR SERVICES

#3

Bumble Roofing

TOTAL INVESTMENT	AVG FIRST-YEAR SALES	MEDIAN FIRST YEAR	TERRITORIES
$175K–$300K	$770K	$532K	63

Residential and commercial roof replacement, repair and maintenance. When a roof fails, it has to be fixed.

- Least discretionary home service
- $415K avg in first six months
- LA outlet: $4.85M roofing revenue
- 26.5% gross margin (LA outlet)

BUMBLE ROOFING

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

SENIOR CARE

#4

Executive Home Care

TOTAL INVESTMENT	AVG NET BILLINGS	MEDIAN NET BILLINGS	AVG GROSS MARGIN
$104K–$165K	$1.39M	$929K	40.8%

In-home, non-medical care for seniors and people of all ages, from personal care and meal prep to medication reminders.

- Top 3 averaged $3.25M
- Highest: $4.2M net billings
- 79 territories at end of 2025
- 13 outlets in Item 19

EXECUTIVE HOME CARE

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

REPAIR SERVICES

#5

Monty's Handyman Services

TOTAL INVESTMENT	AFFILIATE REVENUE	FIRST FRANCHISEE, 3 MO	AFFILIATE CLOSE RATE
$98K–$151K	$980K	$137K	48.5%

Residential and commercial repair, maintenance and improvement from Resi Brands, the family that also includes Pink's Window Services.

- New to franchising in 2026
- Franchisor based in Austin, Texas
- Affiliate runs four territories
- First franchisee: 41% close rate

MONTY'S HANDYMAN SERVICES

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

HOME IMPROVEMENT

#6

Fresh Coat Painters

TOTAL INVESTMENT	AVG GROSS REVENUE	MEDIAN GROSS REVENUE	TOP QUARTILE AVG
$86K–$125K	$752K	$653K	$1.48M

Residential and commercial painting services, with 182 franchises in operation at the end of 2025.

- Highest: $3.01M gross revenue
- 37.8% avg gross profit
- Avg revenue up 14% vs. 2024
- 62 franchises in Item 19

FRESH COAT PAINTERS

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

CLEANING & RESTORATION

#7

Rolling Suds

TOTAL INVESTMENT	AVG REVENUE	MEDIAN REVENUE	AFFILIATE EBITDA
$211K–$299K	$461K	$325K	36.6%

Power washing and exterior cleaning for homes and commercial properties. The founding business in Warrington, Pennsylvania has operated since 1990.

- Affiliate: $1.94M revenue in 2025
- $447K revenue per service vehicle
- 27.85% growth (two-year outlets)
- 25 outlets reporting all of 2025

ROLLING SUDS

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

HOME IMPROVEMENT

#8

76 Fence

TOTAL INVESTMENT	PREDECESSOR SALES	PREDECESSOR MARGIN	FRANCHISEE, 9 MONTHS
$166K–$316K	$1.82M	21.6%	$397K

Residential and commercial fence installation and repair, modeled on a Chicago-area business that converted to the 76 Fence brand in 2023.

- 27.2% commercial sales mix
- $392K predecessor net income
- 2024: $1.54M in gross sales
- Residential & commercial fencing

76 FENCE

Information sourced from FDD issued 2026

Check Territory

Find out if this business is available in your area to open one of your own

HOW WE HELP

Find the Right Franchise

Buying a franchise is a lot of money and a big change in your career and lifestyle. That's why we guide you through every step, so you're as prepared as possible. Here's how it works:

1. Connect with our team. A Franchise Empire broker gets to know you, including your finances, your life today and the life you want to build.

2. Find your fit. Through discovery, a franchise ownership assessment and the Zorakle assessment, we learn which business models match your goals and the skills that come naturally to you.

3. See your best matches. There are more than 4,000 franchise brands to choose from. We narrow that down to the 3 to 5 that fit you best. Every brand we refer has been vetted against our 86-point scoring matrix, which looks at unit economics and whether the system is set up for local owners to succeed.

4. Meet the brands. You choose which brands you want to explore, and we introduce you to their teams.

5. Get the real story. You attend Discovery Day and go through validation, where you call current owners and hear honestly what owning the business is like. You get the truth from the people living it, not just the picture-perfect version.

6. Make your decision. With the full picture in hand, you choose the franchise that's right for you.

Your Next Steps

Ready to learn more? Here are three great ways to get started:

01

Check a Territory

Pick a brand from this guide and see if it's available in your area.

Check Territory →

02

Take the Zorakle

This short quiz shows what you're naturally wired for, so we can match you with the business model where you're most likely to thrive.

03

Join the Academy

Join the Franchise Buyers Academy and learn the whole process from start to finish, so you can decide feeling confident and prepared.

Reach out to our broker team. We'd love to meet you, guide you through the process and share every resource we can, always at no cost to you.